

**IN THE UNITED STATES DISTRICT COURT  
FOR THE MIDDLE DISTRICT OF TENNESSEE  
AT NASHVILLE**

FRANKLIN AMERICAN MORTGAGE )  
CORPORATION, )  
)  
Plaintiff, )  
)

v. )  
)  
FIRST EDUCATORS CREDIT UNION, )  
)  
Defendant. )  
)

Civil Action No. 3:11-cv-00749

Judge Todd J. Campbell  
Magistrate Judge John S. Bryant

---

**AGREED PROTECTIVE ORDER**

---

This matter came before the Court on the Joint Motion for Entry of Agreed Protective Order (the “Joint Motion”) filed by Plaintiff Franklin American Mortgage Corporation (“FAMC”) and Defendant First Educators Credit Union (“First Educators”) (each a “Party” and, collectively, the “Parties”). The Parties have consented to the requested relief, and good cause exists for that relief. Accordingly, the Joint Motion is hereby granted, and this Order shall constitute the Agreed Protective Order governing this case. The Court hereby orders as follows:

1. Any information, document, or thing produced in connection with this litigation that is reasonably believed by any Party or third party to contain or constitute: (1) nonpublic personal information or (2) trade secrets and/or confidential or proprietary information of such Party or a third party, including, but not limited to, nonpublic pricing data, competitive analyses, customer lists and other customer-related information of such Party or third parties, shall be designated as **Confidential** or **Highly Confidential/Attorneys Eyes Only Information** (collectively, “Confidential Information”). As used herein, Confidential Information may

include: (a) all paper, tapes, documents (including answers to document requests, interrogatories, and requests for admission), disks, diskettes, and other tangible things produced by or obtained from any person in connection with this litigation; (b) transcripts of depositions herein and exhibits thereto; (c) all copies, extracts, and complete or partial summaries or charts or notes prepared or derived from such papers, documents or things, (d) expert reports, and (e) items listed in (a) through (d) that a Party produces that have been previously designated as being “CONFIDENTIAL,” “CONFIDENTIAL - SUBJECT TO PROTECTIVE ORDER,” or other words of similar meaning. Before designating any Confidential Information, the designating Party’s counsel shall make a good faith determination that the information warrants protection. The handling of such Confidential Information shall be made in accordance with the terms of this Agreed Protective Order.

2. The designation of Confidential Information may be made by marking or otherwise identifying the material in writing as **Confidential** or **Highly Confidential/Attorneys Eyes Only**.

3. If a producing Party inadvertently fails to mark Confidential Information upon its production, such Party may subsequently designate such Confidential Information by giving written notice to the receiving Party and providing properly marked or designated copies within fifteen (15) days of such notice. Deposition transcripts and exhibits thereto may be designated as Confidential Information on the record at the deposition and may also be designated as Confidential Information for a period of thirty (30) days (or such longer period if the Parties so agree) after receipt of the transcript from the court reporter. Until the expiration of the period set forth in the preceding sentence, and unless otherwise agreed to by the Parties, all deposition

transcripts and exhibits shall be deemed Confidential Information until such time that the Party is required to make its confidentiality designations.

4. Any Party may at any time request in writing that any Confidential Information be released from the requirements of this Agreed Protective Order (the “Requesting Party”), and, unless otherwise agreed in writing, the Party producing such material (“Producing Party”) shall meet and confer with the Requesting Party within ten (10) days of receipt of a request. If an agreement cannot be reached by negotiation, the Requesting Party may file a motion seeking to de-designate the document. In the event that such motion is made in accordance with the procedures herein and applicable rules of this Court, the Confidential Information shall be submitted to the Court under seal, as described herein, for the Court’s review, and the terms of this Order shall continue to apply to such Confidential Information until the Court rules on the motion. The above procedure shall not preclude application to the Court on a more expedited basis as circumstances warrant.

5. All Confidential Information received from any Producing Party shall be used solely in connection with, and only as necessary to, this litigation and the preparation and trial of this case, or any related appellate proceeding, and not for any other purpose, including without limitation any other litigation or any business, competitive, or governmental purpose or function. To that end, the Parties shall not distribute or disclose any Confidential Information received in this litigation to any third party (or any of the Parties’ agents, consultants, officers, directors, employees, or representatives except on a need-to-know basis and pursuant to such agent, consultant, employee, officer, director, or representative’s obligation to maintain the confidentiality of such document or information). Furthermore, counsel shall make a reasonable and good faith effort to ensure that no documents or information disclosed in this litigation,

including documents that are not designated as Confidential Information, are used for any prohibited purpose.

6. Confidential Information and information derived from Confidential Information, including, without limitation, any testimony about an exhibit designated as Confidential Information, shall not be disclosed except as set forth in paragraphs 7 and 8.

7. Any information, document, or thing designated as Confidential may be disclosed only to the following persons:

- (a) Outside counsel of record for any Party to this action;
- (b) Paralegal, stenographic, clerical, and secretarial personnel employed by counsel listed in (a) (including, but not limited to, photocopy service personnel and document management vendors, such as coders and data-entry personnel, retained by outside counsel);
- (c) In-house counsel employed by a Party to this action (including their staff whose functions require access to such information), business persons employed by a Party to this action whose functions require that they have access to Confidential Information in connection with the prosecution or defense of this action, and persons employed by an insurer of a Party to this action whose functions require that they have access to Confidential Information in connection with the prosecution or defense of this action;
- (d) Court personnel, including stenographic, video or audio reporters engaged to record depositions in this litigation, and certified interpreters and/or translators;

- (e) Non-party expert(s) or consultant(s) and their secretarial, technical, and clerical employees (including, but not limited to, photocopy service personnel and document management vendors, such as coders and data-entry personnel, retained by outside counsel) who actively assist in the preparation of this action;
- (f) Any person identified on the face of any such Confidential Information as an author or as recipient thereof;
- (g) Any person who is determined to have been an author and/or previous recipient of the Confidential Information, but are not identified on the face thereof, provided there is prior testimony of actual authorship or receipt of the Confidential Information by such person prior to such person being shown any Confidential Information;
- (h) Any non-party engaged by the Parties or appointed by the Court for purposes of acting as a Discovery Referee, Special Master, and/or neutral arbitrator or mediator in any alternative dispute resolution procedures in which the Parties may participate; and
- (i) Any person as ordered by the Court.

8. Any Party to this Agreed Protective Order may designate any information, document, or thing produced in connection with this litigation as **Highly Confidential/Attorneys Eyes Only Information**. Such designation shall apply only to materials and information of a proprietary business or technical nature that might reasonably be of value to a competitor or potential customer of the Party or non-party holding the proprietary rights thereto, and materials and information that might reasonably pose a commercial

disadvantage to the Producing Party. Any information, document or thing designated as **Highly Confidential/Attorneys Eyes Only Information** may be disclosed to the following persons:

- (a) Outside counsel of record for any Party to this action and any paralegal, stenographic personnel, clerical personnel, photocopy service personnel, document management personnel (including coders and data-entry personnel), and secretarial personnel employed by outside counsel;
- (b) Court personnel including stenographic, video or audio reporters engaged to record depositions in this litigation, and certified interpreters and/or translators;
- (c) A non-party engaged by the Parties or appointed by the Court for purposes of acting as a Discovery Referee, Special Master, and/or neutral arbitrator or mediator in any alternative dispute resolution procedures in which the Parties may participate; and
- (d) Independent experts or technical and/or business consultants or similar persons whose assistance may be required for preparation for and/or trial of this action and who are retained by a Party for the purpose of assisting with the prosecution or defense of this action, provided such persons are not employees, officers or agents of any Party to this action or employees, officers or agents of a competitor of any Party to this action.

9. Any person to whom Confidential Information is furnished, shown, or disclosed shall, prior to the time he or she receives access to such materials, be provided, by counsel furnishing such material, a copy of this Agreed Protective Order and agree to be bound by its terms. Counsel shall further undertake a reasonable and good faith effort to ensure that any such

persons cannot utilize any Confidential Information or other documents or information produced in this litigation except as permitted by paragraph 5 of this Order.

10. The restrictions on the use of Confidential Information established pursuant to this Agreed Protective Order do not apply to the use by a Party, person, or entity of the Confidential Information it produces. A Party, person or entity which produces the Confidential Information may use the Confidential Information they produced in any manner they deem appropriate. The Parties' use of their own Confidential Information shall not be deemed a waiver of the Parties' respective rights to insist on compliance with this Order.

11. Notwithstanding the provisions of this Agreed Protective Order, persons authorized to review Confidential Information under this Order may make generalized, non-specific disclosure of information derived from Confidential Information without revealing specific facts or figures of Confidential Information to senior executives of a Party as may be reasonably necessary in connection with the management, prosecution, and/or settlement of this litigation. Such disclosure shall not include any detailed Confidential Information of the other Party and shall be as limited as possible for such executive(s) to make decisions with respect to this litigation.

12. The provisions of this Agreed Protective Order are without prejudice to the right of any Party to this Order to:

- (a) Resist or compel discovery with respect to, or seek to obtain additional or different protection for, material claimed to be protected work product or privileged under applicable state or federal law, material as to which the Producing Party claims a legal obligation not to disclose, or material not required to be provided pursuant to applicable state or federal law;

- (b) Seek to modify or obtain relief from any aspect of this Order; or
- (c) Object to the use, relevance or admissibility at trial or otherwise of any material, whether or not designated in whole or in part as Confidential Information governed by this Order. This Order shall not govern the use or admissibility of any evidence at trial or the procedures for using such documents or information at trial.

13. Confidential Information may be referred to in interrogatories, interrogatory answers, motions, briefs, or other papers filed with the Court and may be used in depositions and oral arguments in this action, either as exhibits or as the basis for questions. Confidential Information and pleadings, briefs, or other papers quoting, discussing, or otherwise disclosing Confidential Information shall be filed under the seal of the Court, as described herein. The Parties agree to cooperate to de-designate Confidential Information to be filed in Court filings to the largest extent possible so as to minimize the necessity to file information under seal. Notwithstanding the foregoing, any party seeking to file any such material under seal shall first seek leave of court to file the particular document(s) under seal from the judge presiding over the particular hearing for which that party seeks to file the document(s), and shall not file said document(s) without a court order corresponding to the particular document(s).

14. All Confidential Information, and any pleadings, briefs, or other papers quoting, discussing, or otherwise disclosing Confidential Information filed with the Court shall be filed in a sealed envelope marked “**CONFIDENTIAL**” with a statement in substantially the following form:



**This envelope, containing documents which were filed in this case, is not to be opened or the contents displayed or revealed, except by Order of this Court upon written consent of counsel for all parties to this action.**

15. If, either during the course of this litigation or following the conclusion thereof, including the final exhaustion of all appeals, Confidential Information is disclosed to any person other than in the manner authorized by this Agreed Protective Order, the person responsible for the disclosure must immediately bring all pertinent facts relating to such disclosure to the attention of counsel for all Parties and the Court and, without prejudice to other rights and remedies of any party, make every effort to prevent further disclosure.

16. If Confidential Information is disclosed at a deposition, only the stenographic, video or audio reporter and those persons who are authorized by the terms of this Agreed Protective Order to receive such material may be present. The portions of the transcripts of all testimony designated as Confidential Information shall be labeled with the appropriate designation by the reporter. If any document or information designated as Confidential Information pursuant to this Order is used during the course of a deposition herein, that portion of the deposition record reflecting such material shall be labeled with the appropriate designation.

17. In the event of a hearing or trial in this matter at which any Party intends to present Confidential Information or materials designated hereunder to the Court or a jury, counsel for the Parties will meet and confer to determine what safeguards, if any, may be necessary to protect against the disclosure of the designated information or materials, and shall attempt to determine the least intrusive and burdensome means of protecting such materials during the proceeding. Counsel for the Parties shall confer on appropriate procedures for

protecting the confidentiality of any documents, information and transcripts used in the course of any court proceedings, and shall incorporate such procedures, as appropriate, in the pre-trial order.

18. With respect to documentation in the possession of a receiving Party, within sixty (60) calendar days after the conclusion of the trial and of any appeals, or upon other termination of this litigation, all Confidential Information received under the provisions of this Agreed Protective Order, shall be tendered back to the Producing Party or, at the direction of the Producing Party, destroyed, except to the extent that any of the foregoing includes or reflects work product of the receiving Party (which work product may be maintained by outside counsel for the Parties, but not by the Parties themselves), and except to the extent that such material has been filed with a court in which proceedings related to this action are being conducted, provided such information is stored in a manner so as to preserve its confidentiality. If Confidential Information is destroyed rather than tendered back, counsel for the Party destroying the Confidential Information shall provide within seven (7) days of such destruction a certificate reflecting such destruction.

19. With respect to documentation in the possession of the Court, within sixty (60) calendar days after the conclusion of the trial and of any appeals, or upon other termination of this litigation, the Producing Party of any Confidential Information, Attorneys' Eyes Only Material, and sealed documents shall obtain ex parte authorization from the court for the return or destruction of the respective document(s).

20. If at any time any Confidential Information protected by this Agreed Protective Order or information produced in this litigation is subpoenaed from the receiving Party by any court, administrative or legislative body, or is requested by any other person or entity purporting

to have authority to require the production of such information, the Party to whom the subpoena or other request is directed shall immediately give written notice thereof to the Producing Party with respect to such information and shall afford the Producing Party reasonable opportunity to pursue formal objections to such disclosures.

21. Nothing in the Agreed Protective Order shall restrict the right of any Party to move the Court for a determination that the documents designated as Confidential Information need not be protected against the unauthorized disclosure and shall not be treated as Confidential Information.

22. Nothing in the Agreed Protective Order shall restrict the right of any Party to utilize documents or information which they have obtained from independent sources, provided that this shall not include documents or information obtained from the Parties which have been previously designated as Confidential Information.

23. The terms of this Agreed Protective Order shall be effective and enforceable as between the Parties immediately upon its execution by counsel for such Parties.

24. All persons subject to the terms of this Agreed Protective Order agree that this Court shall retain jurisdiction over them for the purpose of enforcing this Order.

25. Before any materials produced in discovery, answers to interrogatories, responses to requests for admissions, deposition transcripts, or other documents which are designated as Confidential Information are filed with the Court for any purpose, the party seeking to file such material shall seek permission of the Court to file said material under seal.

26. The Court may modify the terms and conditions of this Agreed Protective Order for good cause, or in the interest of justice, or on its own order at any time in these proceedings.

The parties prefer that the Court provide them with notice of the Court's intent to modify this Order and the content of those modifications, prior to entry of such an order.

27. Without separate court order, this Agreed Protective Order and Stipulation are not intended to, and shall not be interpreted to change, amend, or circumvent any court rule or local rule.

SO ORDERED this, the 16th day of May, 2012.

JOHN  
United

*s/ John S. Bryant*

S. BRYANT  
States Magistrate Judge

Approved for entry:

s/Derek W. Edwards

Derek W. Edwards (TN Bar No. 021455)  
Jacquelyne D. Garfield (TN Bar No. 030498)  
WALLER LANSDEN DORTCH & DAVIS, LLP  
Nashville City Center  
511 Union Street, Suite 2700  
Post Office Box 198966  
Nashville, Tennessee 37219-8966  
Telephone: (615) 244-6380  
Facsimile: (615) 244-6804  
Email: derek.edwards@wallerlaw.com  
jackie.garf ield@wallerlaw.com

*Attorneys for Defendant First Educators Credit Union*

and

s/Charles M. Cain II (with permission)

Charles M. Cain II (TN Bar No. 025301)  
Cain Law Firm, PLLC  
219 Third Avenue North  
Franklin, Tennessee 37064  
Telephone: (615) 599-1785  
Facsimile: (615) 724-1848  
Email: ccain@cain-law.com

*Attorneys for Plaintiff Franklin American Mortgage Company*

8828485.3